

**UNCTAD**  
**MINISTRY FOR INTERNATIONAL ECONOMIC RELATIONS OF THE REPUBLIC OF**  
**SERBIA**  
**INSTITUTE OF ECONOMIC SCIENCES**

**TRAINING COURSE ON**  
**KEY ISSUES ON THE INTERNATIONAL**  
**ECONOMIC AGENDA**

**18 September – 6 October 2006, Belgrade, Serbia**

**MODULE 1.**  
**TRADE, FINANCIAL SYSTEM AND MACROECONOMIC MANAGEMENT**  
**IN A GLOBALIZING ECONOMY**

18 – 21 September 2006

**Monday, 18 September**

- 9<sup>00</sup> – 10<sup>00</sup> Welcome address: UNCTAD, UNDP, Ministry for Economic Relations
- 11<sup>00</sup> – 12<sup>00</sup> Speaker: *Heiner Flassbeck*  
Financial Integration in the World Economy, Part I (Video Conference)
- 14<sup>00</sup> – 15<sup>00</sup> Speaker: *Heiner Flassbeck*  
Financial Integration in the World Economy, Part II (Video Conference)
- 15<sup>30</sup> – 17<sup>00</sup> Speakers: *Heiner Flassbeck, Massimiliano La Marca*  
General Debate

**Tuesday, 19 September**

- 9<sup>00</sup> – 10<sup>30</sup> Speaker: *Robert Shellburne*  
Macroeconomic Policy Challenges and Competitive Issues in the Region
- 11<sup>00</sup> – 12<sup>30</sup> Speaker: *Danica Popović*  
Foreign Trade and Institutional Changes of Countries in Transition, the Experience of Serbia
- 14<sup>00</sup> – 15<sup>30</sup> Speaker: *Predrag Bjelić*  
Regional vs. Multilateral Trade Integration
- 16<sup>00</sup> – 17<sup>30</sup> Speakers: *Massimiliano La Marca & Predrag Bjelić*  
General Debate

**Wednesday, 20 September**

- 9<sup>00</sup> – 10<sup>30</sup> Speaker: *Danica Popović*  
Macroeconomic Policies and Regimes
- 11<sup>00</sup> – 12<sup>30</sup> Speaker: *Massimiliano La Marca*  
Reforming the International Financial System and the IMF
- 14<sup>30</sup> – 16<sup>30</sup> Speaker: *Predrag Bjelić*  
Countries in Transition and Trade Regime
- 16<sup>00</sup> – 17<sup>30</sup> Speakers: *Massimiliano La Marca, Danica Popović & Predrag Bjelić*  
General Debate

**Thursday, 21 September**

- 9<sup>00</sup> – 10<sup>30</sup> Speaker: *Massimiliano La Marca*  
Integration, Policy Space and Institutions for Development
- 11<sup>00</sup> – 12<sup>30</sup> Speaker: *Massimiliano La Marca, Danica Popović & Predrag Bjelić*  
General Debate and Closing Session

**MODULE 2.**  
**INFORMATION ECONOMY AND DEVELOPMENT**

21 – 22 September 2006

**Thursday, 21 September**

- 14<sup>00</sup> – 15<sup>30</sup> Speaker: *Marta Perez Cuso*  
**Session 1:** Introduction: The Impact of ICTs on Economic Performance
- 11<sup>00</sup> – 12<sup>30</sup> **Session 2:** ICT strategies for development: Key Elements

**Friday, 22 September**

- 9<sup>00</sup> – 10<sup>30</sup> Speaker: *Marta Perez Cuso*  
**Session 3:** The Regulatory Framework and Issues on the International Agenda
- 11<sup>00</sup> – 12<sup>30</sup> Speaker: *Marta Perez Cuso*  
**Session 4:** The Role of Your Government in Promoting ICT. Case Study: e-Government, Free and Open Source Software
- 14<sup>30</sup> – 16<sup>30</sup> Speaker: *Marijana Vidas-Bubanja*  
**Session 4:** ICT and Information Society Landscape in Eastern Europe and the Commonwealth of Independent States
- 16<sup>00</sup> – 17<sup>30</sup> Speakers: *Marta Perez Cuso & Marijana Vidas-Bubanja*  
**Session 6:** Open Debate

**MODULE 3.**  
**INVESTMENT & ENTERPRISE DEVELOPMENT**

25 – 27 September 2006

**Monday, 25 September**

**Sub-Topic 1: Introduction and FDI and Development**

- 9<sup>00</sup> – 9<sup>30</sup> Speaker: *Fulvia Farinelli*  
Introduction, Description of the Module and Opening Discussion, UNCTAD
- 9<sup>30</sup> – 10<sup>30</sup> Speaker: *UNCTAD*  
First Lecture - Main Definitions and Global Trends of FDI
- 11<sup>00</sup> – 11<sup>30</sup> Speaker: *Farrukh Jumayev*  
Presentation of a Practical Case: Recent Trends in Flows in Azerbaijan, followed by Q&A
- 14<sup>00</sup> – 14<sup>45</sup> Speaker: *UNCTAD*  
Second Lecture – Policies and Strategies for Attracting FDI, followed by Q & A
- 15<sup>15</sup> – 16<sup>15</sup> Speakers: *V. Dacheva & G. Ermekbaeva*  
Presentation of Practical Cases: Learning from effective Investment Promotion Strategies in Bulgaria; Determinants and Sectoral Concentration of FDI in Kyrgyz Republic
- 16<sup>15</sup> – 17<sup>30</sup> Presentation by a Foreign Investor/Introductory Presentation and Structured Debate on OFDI from Developing Countries: an Opportunity for South-South Cooperation?

**Tuesday, 26 September**

**Sub-Topic 2: Enterprise Development**

- 9<sup>00</sup> – 9<sup>30</sup> Speaker: *Fulvia Farinelli*  
Summary of the Previous Day
- 9<sup>30</sup> – 10<sup>30</sup> Speaker: *Fulvia Farinelli*  
Third Lecture - Promoting TNC-SME Linkages
- 11<sup>00</sup> – 11<sup>45</sup> Speaker: *Fulvia Farinelli*  
Video Projection “Promoting TCN-SME Linkage in Penang”, Malaysia
- 11<sup>45</sup> – 12<sup>30</sup> Speaker: *Fulvia Farinelli*  
Group Exercise and Debate
- 14<sup>00</sup> – 15<sup>15</sup> Speaker: *Dragan Pejčić*  
Cooperation Between Foreign Investors and Local Companies in Serbia
- 15<sup>45</sup> – 16<sup>45</sup> Speaker: *Mirjana Šakić*  
Presentation of Practical Cases: The Role of the Serbian Chamber of Commerce
- 16<sup>45</sup> – 17<sup>30</sup> Debate

**Wednesday, 27 September**

**Sub-Topic 3: Competitiveness**

- 9<sup>00</sup> – 9<sup>30</sup> Speaker: *Fulvia Farinelli*  
Summary of the Previous Day
- 9<sup>30</sup> – 10<sup>30</sup> Speaker: *Fulvia Farinelli*  
Fourth Lecture - Clusters and the Micro-determinants of Competitiveness
- 10<sup>45</sup> – 12<sup>00</sup> Speaker: *Fulvia Farinelli*  
Video Projection on Michael Potter, Q & A and Debate
- 12<sup>00</sup> – 12<sup>30</sup> Speaker: *Elina Grinpauka*  
Presentation of Practical Cases: Entrepreneurship (and FDI) in the ICT Sector in Latvia
- 14<sup>00</sup> – 15<sup>30</sup> Fifth Lecture – Trends and Issues in International Investment Agreements, Video Conference from Geneva

**MODULE 4.**  
**TRANSPORT LOGISTICS AND TRADE FACILITATION MEASURES AT THE WTO**

**28 – 29 September 2006**

**Thursday, 28 September**

**Sub-Topic 1: Transport Logistics & Trade Facilitation: Generalities**

- 9<sup>00</sup> – 10<sup>30</sup> Speaker: *Maxence Orthlieb*  
Introduction to Transport and Trade Facilitation
- 11<sup>00</sup> – 12<sup>00</sup> Speaker: *Maxence Orthlieb*  
Trade Facilitation Needs and Possibilities Assessment
- 14<sup>00</sup> – 15<sup>30</sup> Speaker: *Maxence Orthlieb*  
Technical Assistance and Capacity Building
- 16<sup>00</sup> – 17<sup>00</sup> Speaker: *Gerald Oliver*  
Trade and Transport Facilitation: the SECI Experience

**Friday, 29 September**

**Sub-Topic 2: Trade Facilitation in the Context of WTO**

- 9<sup>00</sup> – 10<sup>30</sup> Speakers: *Maxence Orthlieb & Predrag Bjelić*  
Trade Facilitation and WTO
- 11<sup>00</sup> – 12<sup>00</sup> Speakers: *Maxence Orthlieb*  
Trade Facilitation: Implementation Issues
- 14<sup>00</sup> – 15<sup>30</sup> Speakers: *Jadranka Zenić-Željковиć & UNECE*  
Other: Trade Facilitation Measures
- 16<sup>00</sup> – 17<sup>00</sup> Speakers: *Maxence Orthlieb*  
General Debate/Wrap-up

**MODULE 5.**  
**INTERNATIONAL TRADE & DEVELOPMENT**

2 – 6 October 2006

**Monday, 2 October**

**Sub-Topic 1: Competition Policy**

- 9<sup>00</sup> – 10<sup>15</sup> Speaker: *Hassan Qaqaya*  
The role of Competition Law and Policy in Promoting Development
- 10<sup>30</sup> – 12<sup>30</sup> Speaker: *Hassan Qaqaya*  
Review of Selected Anti-competitive Cases and Their Impact on Efficiency and Consumer Welfare
- 14<sup>00</sup> – 15<sup>30</sup> Speaker: *Hassan Qaqaya*  
Group Exercises
- 16<sup>00</sup> – 17<sup>30</sup> Speaker: *Hassan Qaqaya*  
Discussion of the cases Studies

**Tuesday, 3 October**

**Continuation Sub-Topic 1**

- 9<sup>00</sup> – 10<sup>30</sup> Speaker: *Hassan Qaqaya*  
The Interface Between Competition Law and Policy and Sector Regulation
- 11<sup>00</sup> – 12<sup>30</sup> Speaker: *Hassan Qaqaya*  
Abuse of Dominant Market Power: Selected Issues
- 14<sup>00</sup> – 15<sup>30</sup> Speaker: *Hassan Qaqaya*  
Group Exercises: Case Studies
- 16<sup>00</sup> – 17<sup>30</sup> Speaker: *Hassan Qaqaya*  
Group Exercises: Case Studies

**Wednesday, 4 October**

**Sub-Topic 2: Presentation of the International Trade Agenda and Its Challenges**  
**Sub-Topic 3: Trade in Services**  
**Sub-Topic 4: Trade in Agriculture**

- 9<sup>00</sup> – 10<sup>00</sup> Speaker: *Norbert Lebate*  
Evolution of the Multilateral Trading System, and Its Challenges for Developing Countries and Economies in Transition
- 10<sup>15</sup> – 11<sup>30</sup> Speaker: *Norbert Lebate*  
Current and Emerging Issues in the Services Negotiations: Presentation & Debate
- 11<sup>30</sup> – 12<sup>45</sup> Speaker: *Norbert Lebate*  
Issues at Stake in the Services Negotiations and Implications for Economies in Transition. Plurilateral Requests, Mode 4 etc.
- 12<sup>45</sup> – 13<sup>00</sup> Speaker: *Norbert Lebate*  
Briefing on the Simulation Exercise on Trade in Services
- 14<sup>00</sup> – 15<sup>30</sup> Speaker: *Norbert Lebate*  
Current and Emerging Issues in the Negotiations on Agriculture
- 16<sup>00</sup> – 17<sup>30</sup> Speaker: *Norbert Lebate*  
Implications of the WTO Negotiations on Agriculture for Economies in Transition

## Thursday, 5 October

**Sub-Topic 5: NAMA**  
**Sub-Topic 6: Rule-making**  
**Sub-Topic 7: Accession Issues**

- 9<sup>00</sup> – 10<sup>30</sup> Speaker: *Norbert Lebate*  
Current and Emerging Issues in the Negotiations on Non Agricultural Market Access
- 11<sup>00</sup> – 13<sup>00</sup> Speaker: *Duško Lopandić*  
Accession to the WTO and What It Entails in terms of Process and Issues:  
Presentations by Local Expert and UNCTAD Comments
- 14<sup>15</sup> – 16<sup>30</sup> Speaker: *Norbert Lebate*  
The interface Between Multilateralism and Regionalism, Antidumping and Subsidies  
Issues in the WTO Negotiations
- 16<sup>45</sup> – 17<sup>30</sup> Speaker: *Norbert Lebate*  
Final Briefing on Simulation Exercise

## Friday, 6 October

**Sub-Topic 8: Negotiating Theory and Techniques**

- 8<sup>30</sup> – 13<sup>00</sup> Speaker: *Norbert Lebate*  
Simulation Exercise on National Consultations in Trade in Services and Negotiating  
Skills
- 14<sup>00</sup> – 17<sup>00</sup> Speaker: *Mohan Panicker*  
Evolution of Course and Closing Ceremony



*Participants of Training Course in Hall of the Institute of Economic Sciences,  
Belgrade, October 2006*